

CALIFORNIA PRISON INDUSTRY AUTHORITY

ANNUAL PLAN 2018–19

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CALPIA



Adopted by the California Prison Industry Authority Board
on June 28, 2018

Financial Plan (In Thousands)	FY 2015-16 Audited Actuals	FY 2016-17 Audited Actuals	FY 2017-18 Approved Mid-Year Revise	FY 2018-19 Approved Annual Plan
Revenues				
Manufacturing	\$91,402	\$100,240	\$87,875	\$94,120
Services	100,901	110,460	122,851	134,199
Agricultural	26,501	22,836	26,987	27,845
Total Revenue	\$218,804	\$233,536	\$237,713	\$256,164
Expenses				
Cost of Goods Sold				
Manufacturing	\$67,051	\$70,767	\$62,607	\$68,422
Services	70,298	81,387	98,541	104,601
Agricultural	24,484	21,472	23,638	22,789
Total Cost of Goods Sold	\$161,833	\$173,626	\$184,786	\$195,812
Gross Profit	\$56,971	\$59,910	\$52,927	\$60,352
Selling and Administration				
Central Office				
Prison Industry Board	\$140	\$155	\$307	\$303
Executive Management	412	592	398	417
Project Management Office	-	-	-	542
Legal	869	855	697	926
Regulatory Compliance Section	3	99	135	149
External Affairs	238	239	264	268
Operations Division	3,465	3,579	3,724	3,919
Health & Safety	495	445	531	566
Marketing Division	5,359	5,238	5,968	6,577
Quality Management Section	226	275	326	518
Administration Division				
Administration Management	326	461	373	419
Business Services	1,356	1,637	1,347	1,635
Human Resources	1,769	1,711	1,967	1,886
Staff Development	791	1,087	1,372	1,584
Fiscal Services				
Fiscal Services Management	390	425	374	364
Budgeting & Financial Planning	802	666	728	854
Accounting Services	2,084	2,525	2,957	2,941
Inventory Management	624	610	704	766
Management Information Systems	5,211	5,400	6,470	7,304
Center of Excellence	-	-	-	1,334
Sub-total Central Office	\$24,560	\$25,999	\$28,642	\$33,272
Offender Development Programs				
Industry Employment Program	\$736	\$781	\$1,219	\$1,155
Joint Venture/Free Venture	624	810	781	738
Reimbursement	(647)	(719)	(738)	(738)
Career Technical Education	2,758	3,878	12,603	14,615
Reimbursement	(2,600)	(2,600)	(6,091)	(6,260)
Total Offender Development Programs	\$871	\$2,150	\$7,774	\$9,510
Distribution/Transportation	\$13,023	\$14,095	\$13,578	\$14,566
State Pro Rata *	[4,872]	[6,353]	[7,331]	[8,104]
SB 84 Loan Repayment *	-	-	-	[874]
Other Post Employment Benefits **	8,896	9,535	0	0
Total Selling and Administration	\$47,350	\$51,779	\$49,994	\$57,348
Operating Income/(Loss)	\$9,621	\$8,131	\$2,933	\$3,004
Non-Operating Revenues/(Expenses)	\$561	\$441	\$326	\$732
Legal Settlements ***	[\$144]	[\$276]	(\$503)	(\$250)
Grants	\$375	\$125	\$0	\$0
Penal Code 2806 Transfer	\$0	(\$62,600)	\$0	\$0
Net Gain/(Loss)	\$10,557	(\$53,903)	\$2,756	\$3,486

* Pro Rata & SB 84 Loan Repayment costs are included in Costs of Goods Sold, Central Office, Offender Development Programs & Distribution/Transportation above. These items are also on their own line for display purposes only & are not included in the calculations below it.

** On June 27, 2017, Assembly Bill No. 103, Sections 37 and 38 were approved by the Governor, pursuant to its authority, and Penal Code

Sections 2801 and 2808 were amended. Pursuant to amendments, CALPIA is not required to fund its OPEB liability.

*** Prior to FY 2017-18, Legal Settlements were included in Operating Income/(Loss). For FY 2015-16 & 2016-17, Legal Settlements are shown under Non-Operating Revenues/(Expenses) for display purposes only & not included in the calculations below it.

Enterprise Overview (In Thousands)	FY 2018-19 Approved Annual Plan		
	Revenue	Cost of Goods Sold	Gross Profit (Loss)
Manufacturing			
Furniture	\$16,100	\$12,502	\$3,598
Metal Products	8,000	6,070	1,930
License Plates	19,000	8,709	10,291
General Fabrication	11,000	8,167	2,833
Bindery	2,700	1,810	890
Knitting Mill	1,350	987	363
Fabric Products	22,500	19,722	2,778
Shoes	4,270	3,536	734
Mattresses	3,100	2,310	790
Cleaning Products	5,750	4,098	1,652
Modular Construction	350	511	(161)
Sub-total Manufacturing	\$94,120	\$68,422	\$25,698
Services			
Meat Cutting	\$10,872	\$9,271	\$1,601
Bakery	2,600	1,862	738
Coffee Roasting	1,900	1,283	617
Food & Beverage Packaging	25,500	20,490	5,010
Metal Signs	1,800	1,124	676
Printing	5,700	3,474	2,226
Dental Lab	800	646	154
Digital Services	500	401	99
Laundry	14,000	11,223	2,777
Optical	13,500	7,583	5,917
Construction Services & Facilities Maintenance	57,027	47,244	9,783
Sub-total Services	\$134,199	\$104,601	\$29,598
Agricultural			
Dairy / Farm	\$14,350	\$12,422	\$1,928
Crops	945	1,326	(381)
Poultry	5,700	5,182	518
Egg Production	6,850	3,859	2,991
Sub-total Agricultural	\$27,845	\$22,789	\$5,056
Total	\$256,164	\$195,812	\$60,352

Offender Assignments	FY 2015-16 Audited Actuals¹	FY 2016-17 Audited Actuals¹	FY 2017-18 Approved Mid-Year Revise	FY 2018-19 Approved Annual Plan
Manufacturing				
Furniture	446	406	514	514
Metal Products	225	241	289	289
License Plates	100	114	114	120
General Fabrication	122	126	147	147
Bindery	64	76	100	100
Knitting Mill	68	55	75	75
Fabric Products	1,087	1,093	1,260	1,260
Shoes	130	128	135	135
Mattress	34	35	41	41
Cleaning Products	38	40	50	50
Modular Construction	14	8	12	12
Sub-Total Manufacturing	2,328	2,322	2,737	2,743
Services				
Meatcutting	55	58	66	66
Bakery	56	56	60	60
Coffee Roasting	12	17	23	23
Food & Beverage Packaging	182	241	285	285
Metal Signs	43	34	45	45
Printing	114	105	127	127
Dental Lab	59	59	63	63
Digital Services	16	16	19	19
Laundry	620	589	675	675
Optical	195	189	251	251
Construction Services & Facilities Maintenance	780	845	1,556	1,976
Sub-Total Services	2,132	2,209	3,170	3,590
Agricultural				
Dairy	148	139	238	238
Crops	7	4	32	32
Poultry	34	42	47	47
Egg Production	10	12	25	25
Sub-Total Agricultural	199	197	342	342
Selling and Administration				
Statewide Administrative Support	182	178	251	255
On-Time Delivery	18	11	56	56
Central Office	29	27	47	50
Career Technical Education Programs	211	239	1,136	1,052
Sub-Total Selling and Administration	440	455	1,490	1,413
Total	5,099	5,183	7,739	8,088

¹ Actuals are based on the average filled offender assignments for the FY.

Designation of Cash (In Thousands)	FY 2015-16 Audited Actuals	FY 2016-17 Audited Actuals	FY 2017-18 Approved Mid- Year Revise	FY 2018-19 Approved Annual Plan
Beginning Cash	\$98,536	\$110,732	\$61,120	\$30,493
Net Cash - Beginning of Year	\$98,536	\$110,732	\$61,120	\$30,493
Cash Flows from Operating Activities				
Revenue	\$218,804	\$233,536	\$237,713	\$256,164
Operating Expenses	(\$209,183)	(\$225,405)	(\$234,780)	(\$253,160)
Total Operating Income (Loss)	\$9,621	\$8,131	\$2,933	\$3,004
Adjustments to Reconcile Operating Income (Loss) to Cash:				
Depreciation	\$6,813	\$7,657	\$8,167	\$8,167
Net Effect of Changes In:				
Inventory	\$774	(\$3,414)	\$0	\$0
Deferred Revenue	(\$189)	\$288	\$0	\$0
OPEB Obligation	\$8,896	\$9,535	\$0	\$0
Other	(\$1,106)	\$6,241	\$0	\$0
Net Cash Flows from Operating Activities	\$24,809	\$28,438	\$11,100	\$11,171
Net Cash Flows - Other				
Capital Expenditures	(\$13,851)	(\$16,645)	(\$5,427)	(\$22,600)
Previously Appropriated Capital	\$0	\$0	(\$36,123)	(\$20,736)
Grant Appropriation	\$375	\$125	\$0	\$0
Non-Operating Revenues (Expenses)	\$561	\$441	(\$177)	\$482
Miscellaneous Cash Flows ¹	\$302	\$629	\$0	\$0
Penal Code 2806 Adjustment	\$0	(\$62,600)	\$0	\$0
Net Cash Flows - Other	(\$12,613)	(\$78,050)	(\$41,727)	(\$42,854)
Net Change in Cash	\$12,196	(\$49,612)	(\$30,627)	(\$31,683)
Cash on Hand Before Commitments	\$110,732	\$61,120	\$30,493	(\$1,190)
Long Term Liabilities / Commitments				
Accrued Leave Time	(\$9,859)	(\$9,935)	(\$9,935)	(\$9,935)
Workers' Compensation Liability	(\$17,358)	(\$15,405)	(\$15,405)	(\$15,405)
Net Long Term Liabilities	(\$27,217)	(\$25,340)	(\$25,340)	(\$25,340)
Total Cash After Commitments	\$83,515	\$35,780	\$5,153	(\$26,530)
Other Long Term Liabilities / Commitments				
Net OPEB Obligation ²	(\$62,649)	(\$72,184)	(\$72,184)	(\$72,184)
Net Pension Liability ³	(\$39,717)	(\$54,326)	(\$54,326)	(\$54,326)
Net Other Long Term Liabilities	(\$102,366)	(\$126,510)	(\$126,510)	(\$126,510)
Net Cash and Cash Equivalents	(\$18,851)	(\$90,730)	(\$121,357)	(\$153,040)

¹ Interest expense + Proceeds from sale of assets + Interest on Investments - Non-Operating Revenues / (Expenses).

² On June 27, 2017, Assembly Bill No. 103, Sections 37 and 38 were approved by the Governor, pursuant to its authority, and Penal Code Sections 2801 and 2808 were amended. Pursuant to amendments, CALPIA is not required to fund its OPEB liability; however, CALPIA is required by GASB 75, effective FY 2017-18, to reflect its proportionate share of the State's liability in its financial statements.

³ On June 27, 2017, Assembly Bill No. 103, Sections 37 and 38 were approved by the Governor, pursuant to its authority, and Penal Code Sections 2801 and 2808 were amended. Pursuant to amendments, CALPIA is not required to fund its net pension liability; however, CALPIA is required by GASB 68, to reflect its proportionate share of the State's liability in its financial statements.

CALPIA Enterprise Locations

ADULT INSTITUTIONS

1 Pelican Bay State Prison (PBSP)

- Laundry
- Construction Services & Facilities Maintenance
- Support Services

2 California Correctional Center (CCC)

- Construction Services & Facilities Maintenance

3 High Desert State Prison (HDSP)

- Construction Services & Facilities Maintenance
- Support Services

4 Folsom State Prison (FSP)

- Metal Products
- Metal Signs
- License Plates
- Printing
- Digital Services
- Modular Building
- Construction Services & Facilities Maintenance
- Support Services

Folsom Women's Facility (FWF)

- Construction Services & Facilities Maintenance

5 CSP Sacramento (SAC)

- Laundry
- Construction Services & Facilities Maintenance

6 California Medical Facility (CMF)

- Construction Services & Facilities Maintenance

7 CSP Solano (SOL)

- Metal Products
- Laundry
- Optical
- Bindery
- Construction Services & Facilities Maintenance
- Support Services

8 Mule Creek State Prison (MCSP)

- Meat Cutting
- Coffee Roasting
- Food & Beverage Packaging
- Laundry
- Fabric Products
- Construction Services & Facilities Maintenance
- Support Services

9 CSP San Quentin (SQ)

- Furniture
- Mattress
- Construction Services & Facilities Maintenance
- Support Services

10 California Health Care Facility (CHCF)

- Construction Services & Facilities Maintenance

11 Sierra Conservation Center (SCC)

- Fabric Products
- Construction Services & Facilities Maintenance

12 Deuel Vocational Institution (DVI)

- Dairy
- Construction Services & Facilities Maintenance
- Support Services



13 Central California Women's Facility (CCWF)

- Crops
- Dental Lab
- Fabric Products
- Construction Services & Facilities Maintenance
- Support Services

14 Valley State Prison (VSP)

- Laundry
- Optical
- Construction Services & Facilities Maintenance

15 Correctional Training Facility (CTF)

- Furniture
- Fabric Products
- Construction Services & Facilities Maintenance
- Support Services

16 Salinas Valley State Prison (SVSP)

- Construction Services & Facilities Maintenance

17 Pleasant Valley State Prison (PVSP)

- Construction Services & Facilities Maintenance

18 CSP Corcoran (COR)

- Dairy
- Food & Beverage Packaging
- Laundry
- Construction Services & Facilities Maintenance
- Support Services

19 Substance Abuse Treatment Facility (SATF)

- Food & Beverage Packaging
- Construction Services & Facilities Maintenance

20 Avenal State Prison (ASP)

- Poultry
- Egg Production
- Furniture
- Laundry
- General Fabrication
- Construction Services & Facilities Maintenance
- Support Services

21 North Kern State Prison (NKSP)

- Construction Services & Facilities Maintenance

22 Wasco State Prison (WSP)

- Laundry
- Construction Services & Facilities Maintenance

27 California Institution for Men (CIM)

- Food & Beverage Packaging
- Laundry
- Construction Services & Facilities Maintenance
- Support Services

28 California Institution for Women (CIW)

- Fabric Products
- Construction Services & Facilities Maintenance

29 California Rehabilitation Center (CRC)

- Construction Services & Facilities Maintenance

30 Chuckawalla Valley State Prison (CVSP)

- Laundry
- Construction Services & Facilities Maintenance

31 Ironwood State Prison (ISP)

- Construction Services & Facilities Maintenance

32 Calipatria State Prison (CAL)

- Construction Services & Facilities Maintenance

23 Kern Valley State Prison (KVSP)

- Construction Services & Facilities Maintenance
- Support Services

24 California Men's Colony (CMC)

- Laundry
- Printing
- Fabric Products
- Knitting Mill
- Shoes
- Construction Services & Facilities Maintenance
- Support Services

25 California Correctional Institution (CCI)

- Fabric Products
- Construction Services & Facilities Maintenance
- Support Services

26 CSP Los Angeles County (LAC)

- Laundry
- Cleaning Products
- Construction Services & Facilities Maintenance
- Support Services

33 Centinela State Prison (CEN)

- Fabric Products
- Construction Services & Facilities Maintenance
- Support Services

34 RJ Donovan Correctional Facility (RJD)

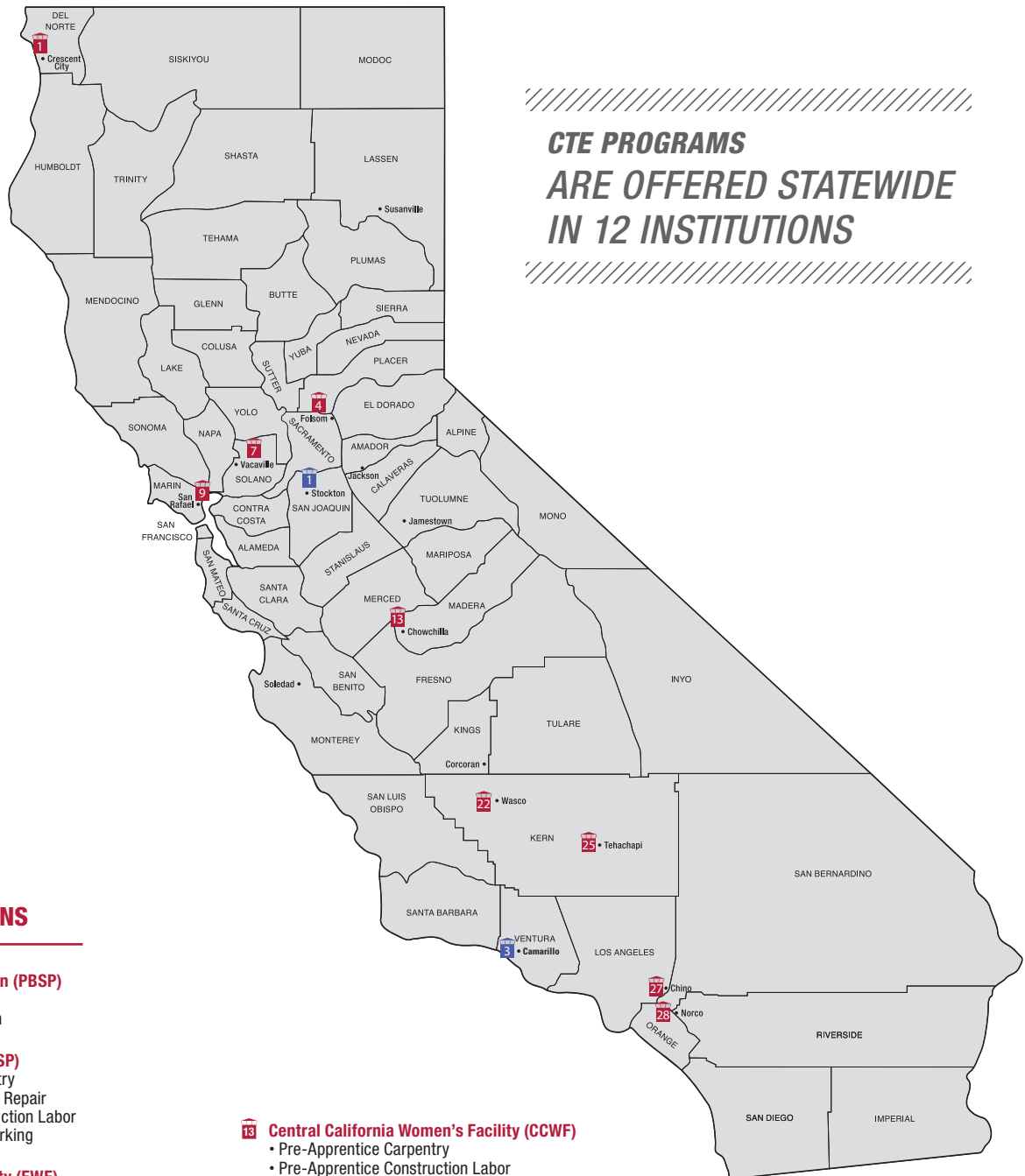
- Bakery
- Laundry
- Shoes
- Construction Services & Facilities Maintenance
- Support Services

ADULT INSTITUTIONS (LEASED)

California City Correctional Facility (CAC)

- Construction Services & Facilities Maintenance

CALPIA Career Technical Education (CTE) Program Locations



**CTE PROGRAMS
ARE OFFERED STATEWIDE
IN 12 INSTITUTIONS**

ADULT INSTITUTIONS

1 Pelican Bay State Prison (PBSP)

- Computer Coding
- Computer-Aided Design

4 Folsom State Prison (FSP)

- Pre-Apprentice Carpentry
- Pre-Apprentice Roofing Repair
- Pre-Apprentice Construction Labor
- Pre-Apprentice Iron Working

Folsom Women's Facility (FWF)

- Pre-Apprentice Carpentry
- Pre-Apprentice Construction Labor
- Construction Services & Facilities Maintenance
- Computer-Aided Design
- Culinary Arts Management

7 CSP Solano (SOL)

- Pre-Apprentice Roofing Repair

9 CSP San Quentin (SQ)

- Pre-Apprentice Construction Labor
- Computer Coding
- Computer-Aided Design
- Pre-Apprentice Roofing Repair

13 Central California Women's Facility (CCWF)

- Pre-Apprentice Carpentry
- Pre-Apprentice Construction Labor

22 Wasco State Prison (WSP)

- Pre-Apprentice Roofing Repair

25 California Correctional Institution (CCI)

- Pre-Apprentice Roofing Repair

27 California Institution for Men (CIM)

- Commercial Diving
- Pre-Apprentice Construction Labor

28 California Institution for Women (CIW)

- Pre-Apprentice Carpentry
- Pre-Apprentice Construction Labor
- Computer Coding

JUVENILE INSTITUTIONS

1 N.A. Chaderjain Youth Correctional Facility (NAC)

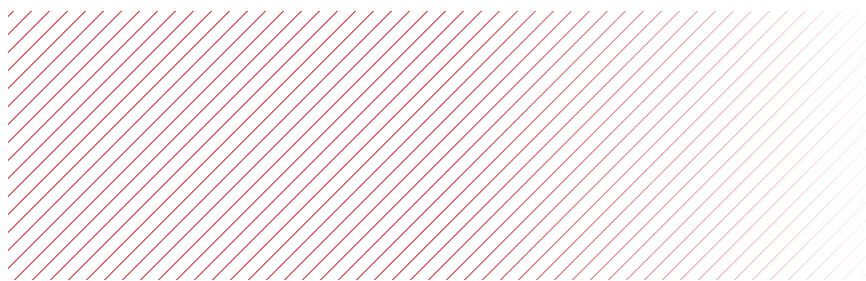
- Pre-Apprentice Construction Labor

3 Ventura Youth Correctional Facility (VYCF)

- Computer Coding



CALIFORNIA PRISON INDUSTRY AUTHORITY
560 E Natoma Street
Folsom, CA 95630
calpia.ca.gov



- CUSTOMER SUPPORT
- REPORT A PROBLEM
- CUSTOMER FEEDBACK
- EXEMPTION REQUEST



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